



Greetings from Surya Samudra Private Retreats.

Surya Samudra Private Retreats (SSPR) is about unhurried, luxurious vacations in perfect harmony with Nature. Each property is set in a world of its own - away from the dizzying crowds and yet alive with the rich and vibrant culture of the region.

Surya Samudra Kovalam is our first Private Retreat, which is operational since December 20, 2009. From here, over the next couple of years, we will follow Nature's trail to set up more extraordinary properties in South and West India at Kumarakkom, Waynad, Pondicherry, Chickmagalur, and Goa.

Spread over lush green landscape, Surya Samudra Kovalam is a vacation world of its own insulated from the crowds. This is your private holiday by the Arabian sea at the southwestern tip of India- Kerala- Gods own country.

Each residence is a reflection of the glorious era of architecture saved from extinction now in perfect tune with times complete with all modern amenities.

Further to our discussions we are pleased to confirm the following confidential special rates valid from December 20, 2009 till September 30, 2010 at SSPR Kovalam. Rates are not valid on Black-out dates, Major Trade Fairs / Conventions, date shall be informed in advance.

Kindly send us by fax /courier your acceptance of the special rates and the Booking Terms & Conditions, Payment & Cancellation Policies by signing where required along with the company seal & date. The rates are net non commissionable and applicable for all Leisure Market FIT & GIT Bookings. Please find attached booking Terms & Conditions, Payment & Cancellation Policies. For reservations please contact us on Tel: +91 471 2267333 / 2480413 Fax: +91 0471 2267124 Email: reservations@suryasamudra.com

We thank you once again for your support and look forward to your guests stay with us at the various SSPR RESORTS.

Category	No of Rooms	October 2009-April 15 2010	April 16 – September 30
Rock Garden	4	190	110
Heritage Classic	6	200	120
Heritage Superior	5	250	150
Heritage Premium	5	330	170
Octagon	1	370	200
Banyan Tree Banglow	1	570	300

All rates offered are in Euro

The rates offered for 31st December is inclusive of the gala dinner, beverages, special entertainment and cultural programmes.



All the rates offered are for double occupancy, the single occupancy rates are less by 10% on the double occupancy rate

The extra bed rate is 15% of the room rates

Child below 6 is complimentary if provided extra bed is not taken.

We are pleased to offer a further commission (TAC) of 5%, over and above 15% offered vide this letter, if you generate more than 200 Room Nights during the year, by issuance of credit notes for the difference of 5% on actual Room Nights generated during the year.

The credit notes are not encashable and shall be adjusted against future bookings provided by same TA/TO. Each Credit note would be having validity for six months.

Booking Terms & Conditions / Payment & Cancellation Policies

1. The Special Contracted Rates are Nett Non Commissionable & subject to quarterly reviews based on actual materialization.
2. The Resort reserves the right to revoke the rates if bookings are not regular as committed.
3. Any increase in the Government Taxes or any surcharges that may be levied shall be applicable on the Special Contracted Rates and would have to be paid.
4. All room reservations would be confirmed subject to room availability at the time of booking.
5. Check out time is 1200 hrs and Check in will be at 1400 hrs..
6. In case of a confirmed check-in prior to 0800hrs, room will have to be reserved from the night prior to arrival date.
7. **Bookings will be confirmed on receipt of 25% advance for the stay and the balance 30 days prior to arrival.**
8. The Resort reserves the right to release the booking on non-receipt of payment as required.
9. Payments to be made in favor of SURYA SAMUDRA PRIVATE RETRATES payable at Kovalam through bank Cheques/Demand Drafts/inter-bank remittance / credit card authorization ect.
10. Bank Details : A/c No 056711011000630 Swift Code ANDBINBB & RTGS Code ANDB0000567 with ANDHRA BANK.
11. In case of any damage to the property or breakage the same will have to be paid for immediately by the guest.
12. In the event of a cancellation of confirmed reservations retention charges would be applicable as per the published cancellation policy.
13. In the unlikely event the Resort may not be able to honor the booking due to over booking / maintenance / renovation work at the Resort, the same shall be informed in writing to the TA / TO or the Local Representative minimum 30 days prior to the date of the booking. All bookings including those confirmed earlier would be subject to availability.
14. In the event that the performance of this contract is delayed or prevented by any cause beyond the Resort's reasonable control, including without limitations, any acts or orders of Government authorities, strikes or other restraint of labor from whatever cause, war, riots, insurrection, earthquakes, fire, flood, explosion, acts of God, sale of the Resort, necessary and essential construction, arrest or seizure and legal process, The resort shall be discharged of its obligation to provide accommodation or other services.



Private Retreats

KOVALAM

15. All information contained within this Agreement is private and confidential and may not be disclosed to a third party for any reason or purpose. Should the contract rates contained within this Agreement be sold directly to the public or commercial companies and not through packaged programs or authorized travel companies, this agreement will be considered null & void. This contract will be subject to the laws of India and only courts in Bangalore will have jurisdiction to adjudicate upon any dispute relation to this Agreement. This Agreement supersedes all previous Agreements and any modifications of it will have to be in writing and signed by both parties. In order to validate this contract, please indicate your acceptance of the terms and conditions by signing and returning a copy. It is our understanding the undersigned is empowered by the TA / TO to sign this contract.

I accept all the above Booking Terms & Conditions / Payment & Cancellation Policies

For:
Authorized Signatory

Name / Designation: _____ Company Seal Date: __/__/2009